

Beyond the single bidder problem

Opportunities to collect information about the EU public procurement market competition via TED

Tünde Tátrai

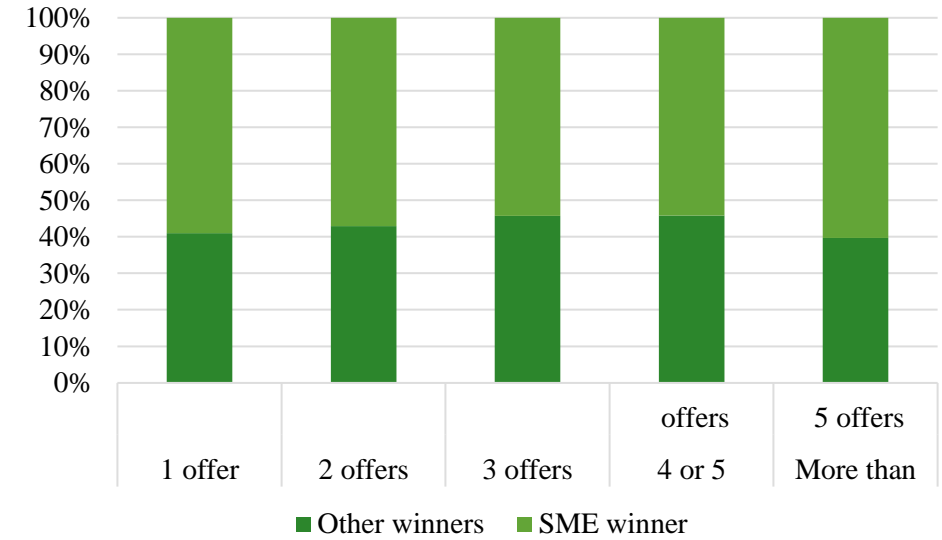
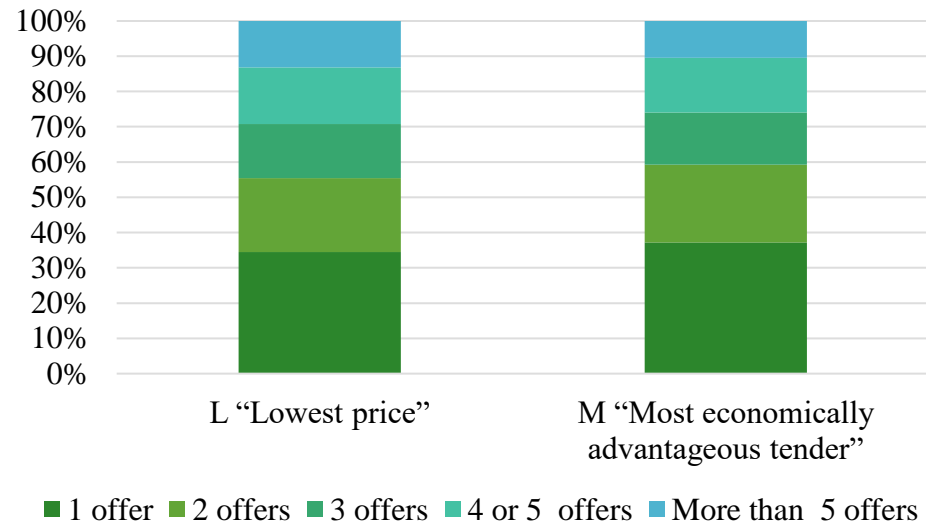
Corvinus University of Budapest

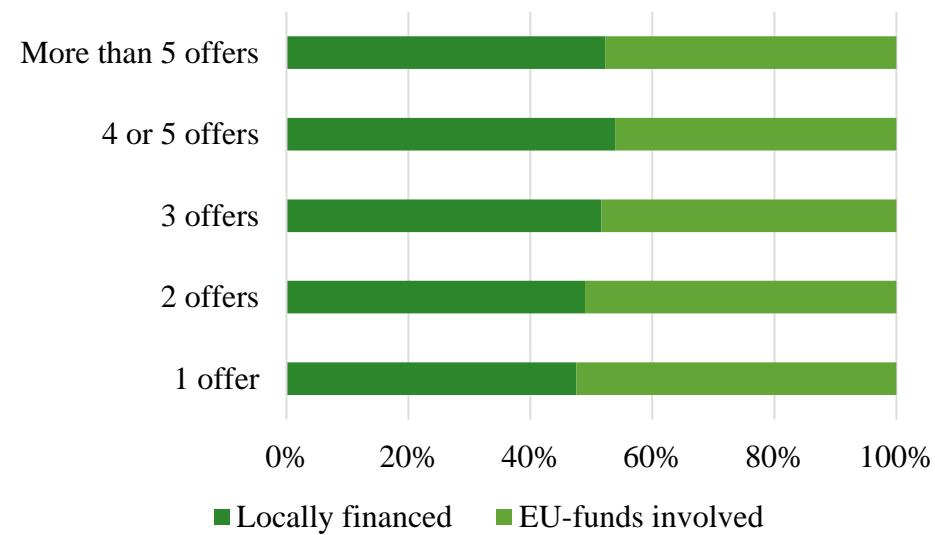
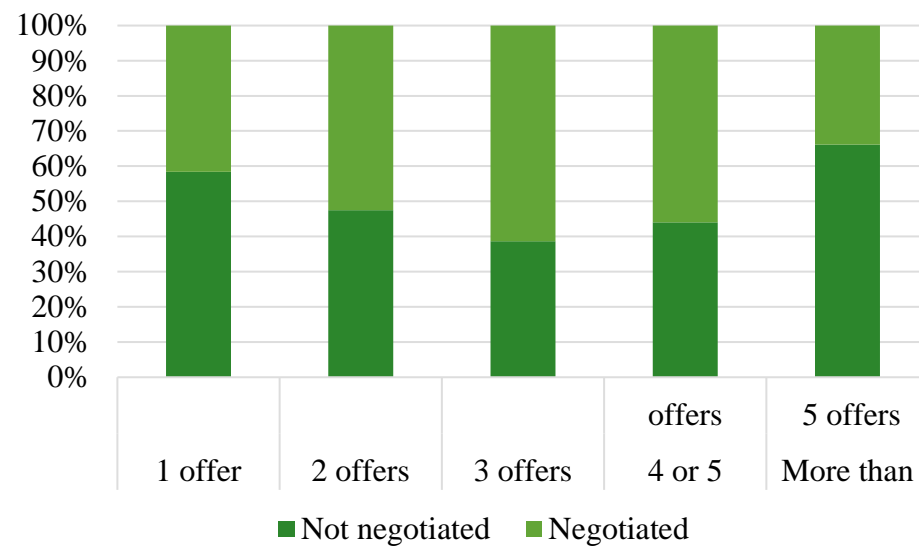


TED – cleaning method

- TED data 2017-2020
- Source: Tátrai, T., Vörösmarty, G., & Juhász, P. (2023). Intensifying Competition in Public Procurement. *Public Organization Review*, 1-21.

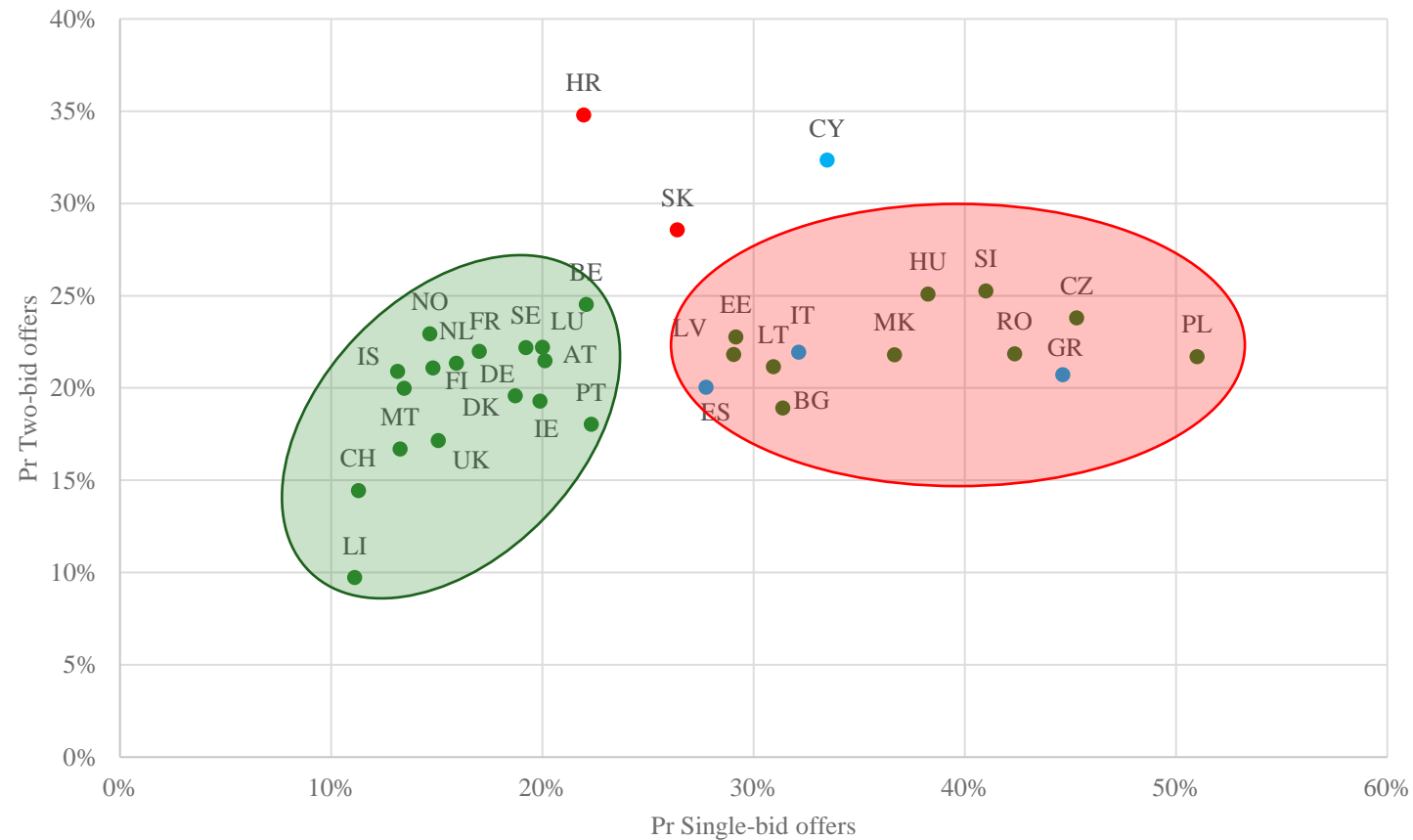
Awarded value recorded (euros)	Original TED dataset	Proportion
9	25	0.01%
99	10	0.00%
999	6	0.00%
9 999	8	0.00%
99 999	3	0.00%
999 999	23	0.01%
9 999 999	6	0.00%
99 999 999	9	0.00%
999 999 999	37	0.01%
9 999 999 999	5	0.00%
99 999 999 999	4	0.00%
Digit 9 only numbers	136	0.03%
All other valid	407358	94.16%
Missing	25152	5.81%
Total	432646	100.00%





Positive effect on the number of bidders	Negative effect of the number of bidders
Type of contracting authority – regional, local authority	Type of contracting authority – ministry
Type of subject matter - work	Type of subject matter – service, good
Division of subject matter into LOTS	Division of subject matter into too many LOTS
Value of contract - high	Value of contract - low
SME – if many bidders, many of them SMEs	EU-Funded project
Presence of negotiation	Accelerated procedure
Awarding criteria – lowest price	Awarding criteria - MEAT
Duration of contract - longer	Duration of contract - shorter

Single vs. two-bid offers



Thank you for your attention!

tunde.tatrai@uni-corvinus.hu

