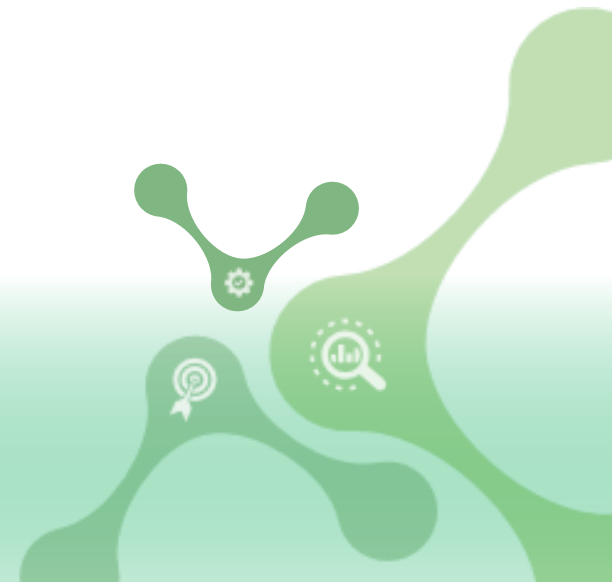


# Why our customers sleep so well

How EBP/ABK secures every EU tender  
and  
reaches the right businesses!

**Rogier Rijkers**

Manager Innovation EBP/ABK

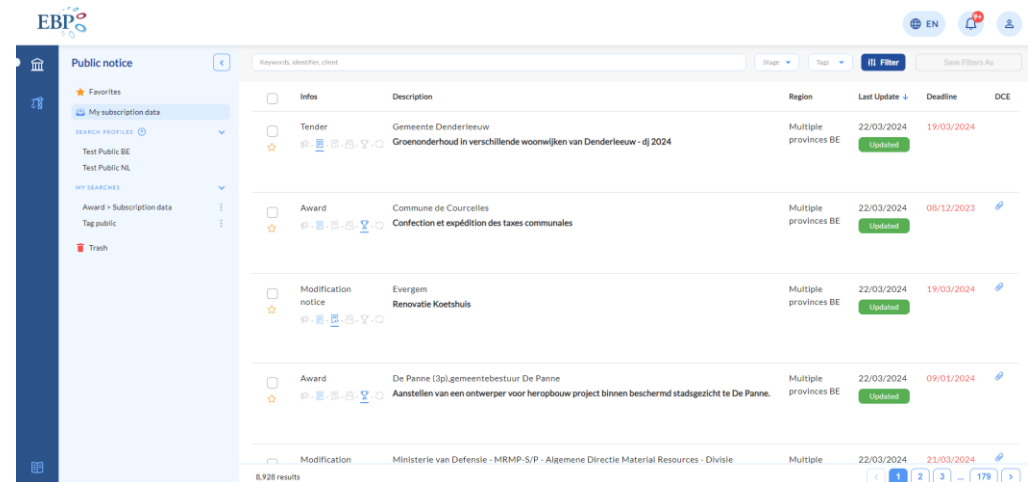


# EBP/ABK – a digital transition story

How it started



How it's going

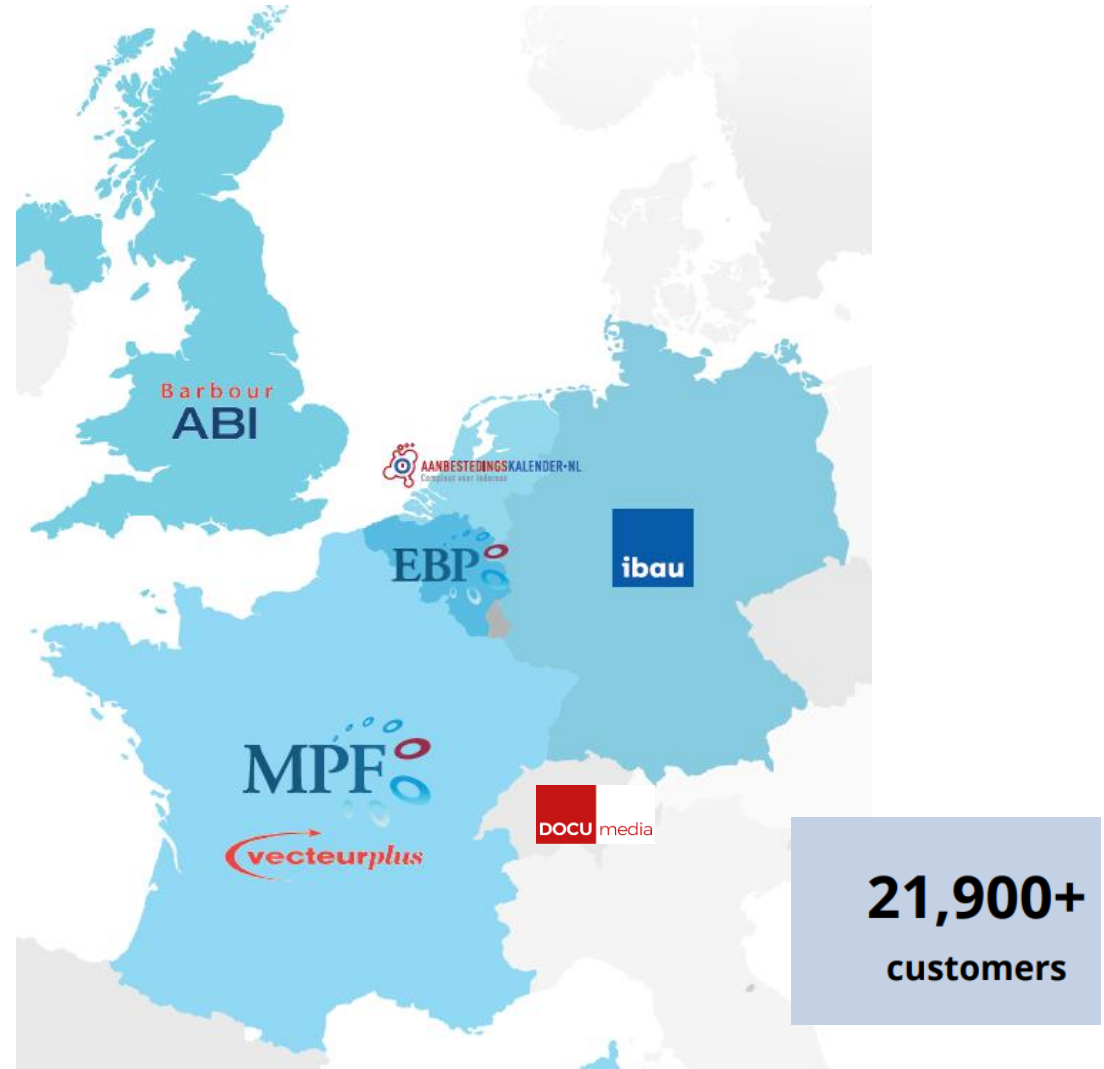


# The InfoPro Family: tenders and construction projects

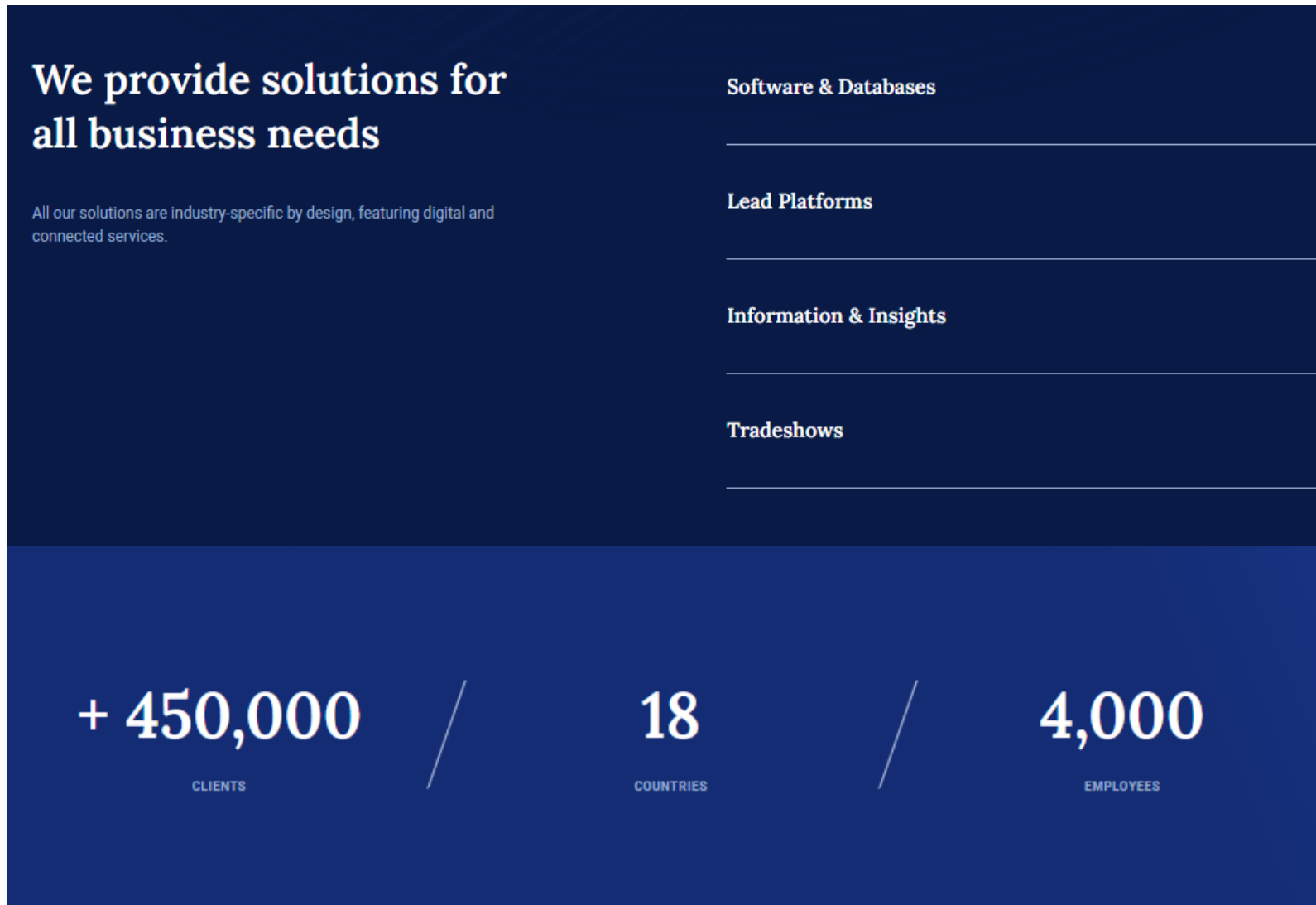


Expertise in 5 industries

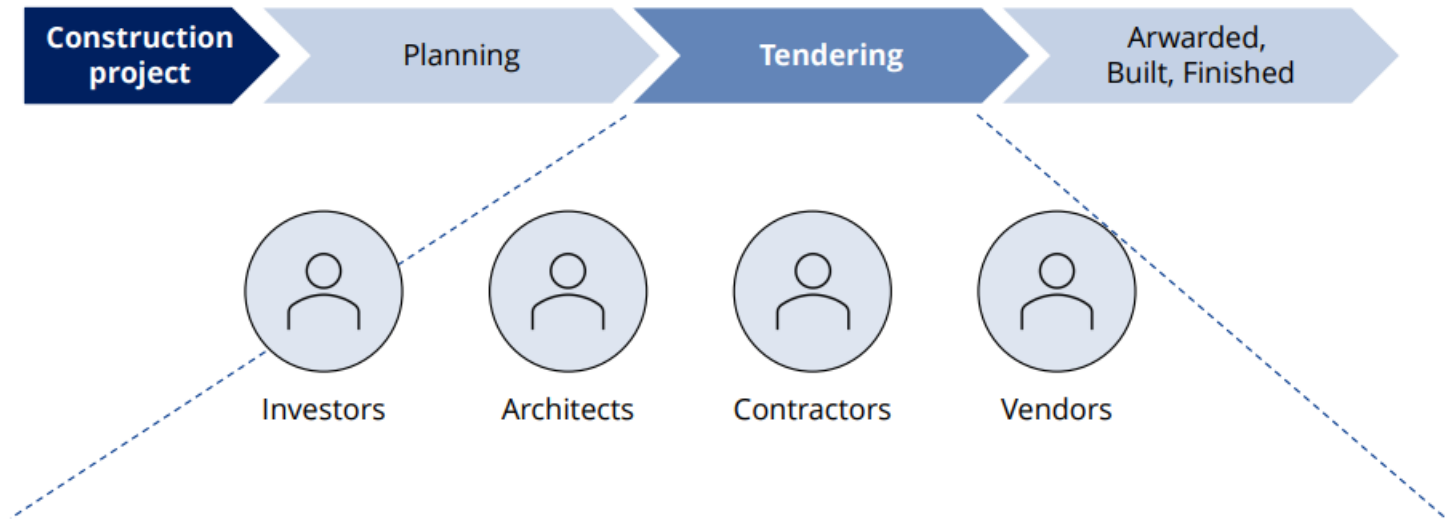
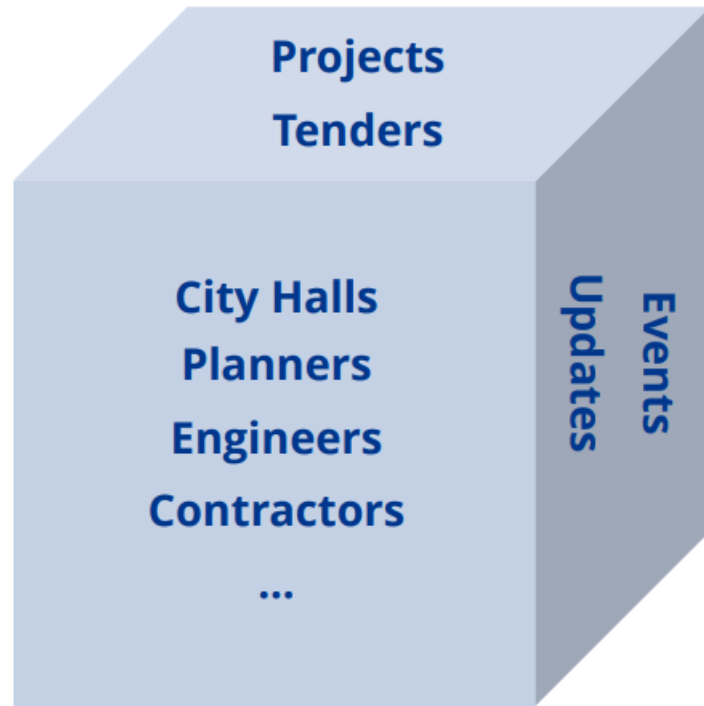
- **Construction & Public Sector**
- Automotive
- Risk& Insurance
- Industry
- Distribution



# At a glance: the InfoPro landscape















# The right information at the right time(s). Live!



# How we bring public tender data to our clients

- We tag all tenders
- We create tailor made profiles for our clients
- We match tenders with profiles

## Available Activities

Value	Code
>  Architectural and building engineering services	16 activity-440000
>  Business, consulting and other professional services (except IT and architect.)	19 activity-450000
>  Construction work : buildings	18 activity-14823
>  Construction work : other	9 activity-14825
>  Construction work : roads etc.	18 activity-14824
>  Equipment, machinery, tools	12 activity-60000000
>  Food, beverages, agriculture	12 activity-110000000
>  Furniture, paper, office supplies	12 activity-70000000
>  IT and telecommunications	7 activity-10000000
>  Petroleum, chemicals, energy	12 activity-100000000
>  Services	17 activity-50000000
>  Services (special~)	19 activity-14592



## Public notice



★ Favorites

My subscription data

SEARCH PROFILES ⓘ

Test Public BE

Test Public NL

MY SEARCHES

Award &gt; Subscription data

Tag public

Trash

Keywords, identifier, client

Stage ▾

Tags ▾

Filter

Save Filters As

<input type="checkbox"/>	Infos	Description	Region	Last Update ↓	Deadline	DCE
<input type="checkbox"/>	Tender	Gemeente Denderleeuw Groenonderhoud in verschillende woonwijken van Denderleeuw - dj 2024	Multiple provinces BE	22/03/2024 Updated	19/03/2024	
<input type="checkbox"/>	Award	Commune de Courcelles Confection et expédition des taxes communales	Multiple provinces BE	22/03/2024 Updated	08/12/2023	
<input type="checkbox"/>	Modification notice	Evergem Renovatie Koetshuis	Multiple provinces BE	22/03/2024 Updated	19/03/2024	
<input type="checkbox"/>	Award	De Panne (3p),gemeentebestuur De Panne Aanstellen van een ontwerper voor heropbouw project binnen beschermd stadsgezicht te De Panne.	Multiple provinces BE	22/03/2024 Updated	09/01/2024	
<input type="checkbox"/>	Modification notice	Ministerie van Defensie - MRMP-S/P - Algemene Directie Material Resources - Divisie Overheidsopdrachten - Sectie Support Systems - Ondersectie Support Programs & Projects, Ministerie van Defensie - MRMP-I/S - Algemene Directie Material Resources - Divisie Overheidsopdrachten - Sectie Infrastructuur - Ondersectie Diensten Meerjarige overeenkomst (2024-2028) voor het grof onderhoud van de militaire kwartieren van Defensie - (5 percelen)	Multiple provinces BE	22/03/2024 Updated	21/03/2024	

# Ted data

Makes us happy	... and is sometimes a struggle
New eForms are a real improvement	Country specific information (Like class and aggregation in Belgium)
Data is structured and rich	We would love to have a unique identifier for all administrations in Europe
We haven't even used all its potential	Awards: VAT number obliged for awarded businesses?
	Awards: correct amount should be given





# Thank You

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