



МІНІСТЕРСТВО
ЕКОНОМІЧНОГО РОЗВИТКУ
І ТОРГІВЛІ УКРАЇНИ



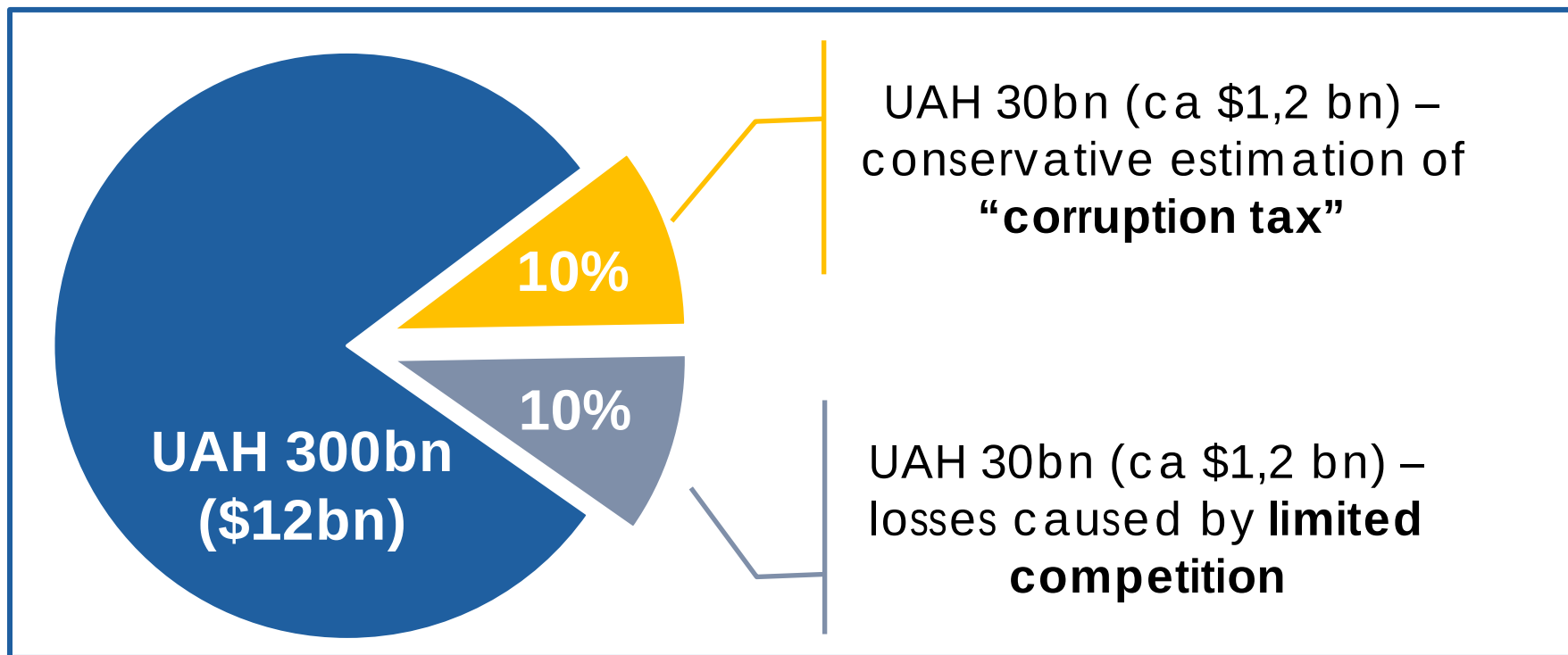
prozorro

PUBLIC PROCUREMENT REFORM IN UKRAINE

Everything started here



PP was seen as synonym of corruption in Ukraine



At least \$2,4 bn per annum – losses from corruption and limited competition

“Golden triangle of partnership” in the core

Government:
“the rules”,
professionalization
and data storage



MINISTRY
OF ECONOMIC DEVELOPMENT
AND TRADE OF UKRAINE



Civil Society:
monitoring and
control of
procurement

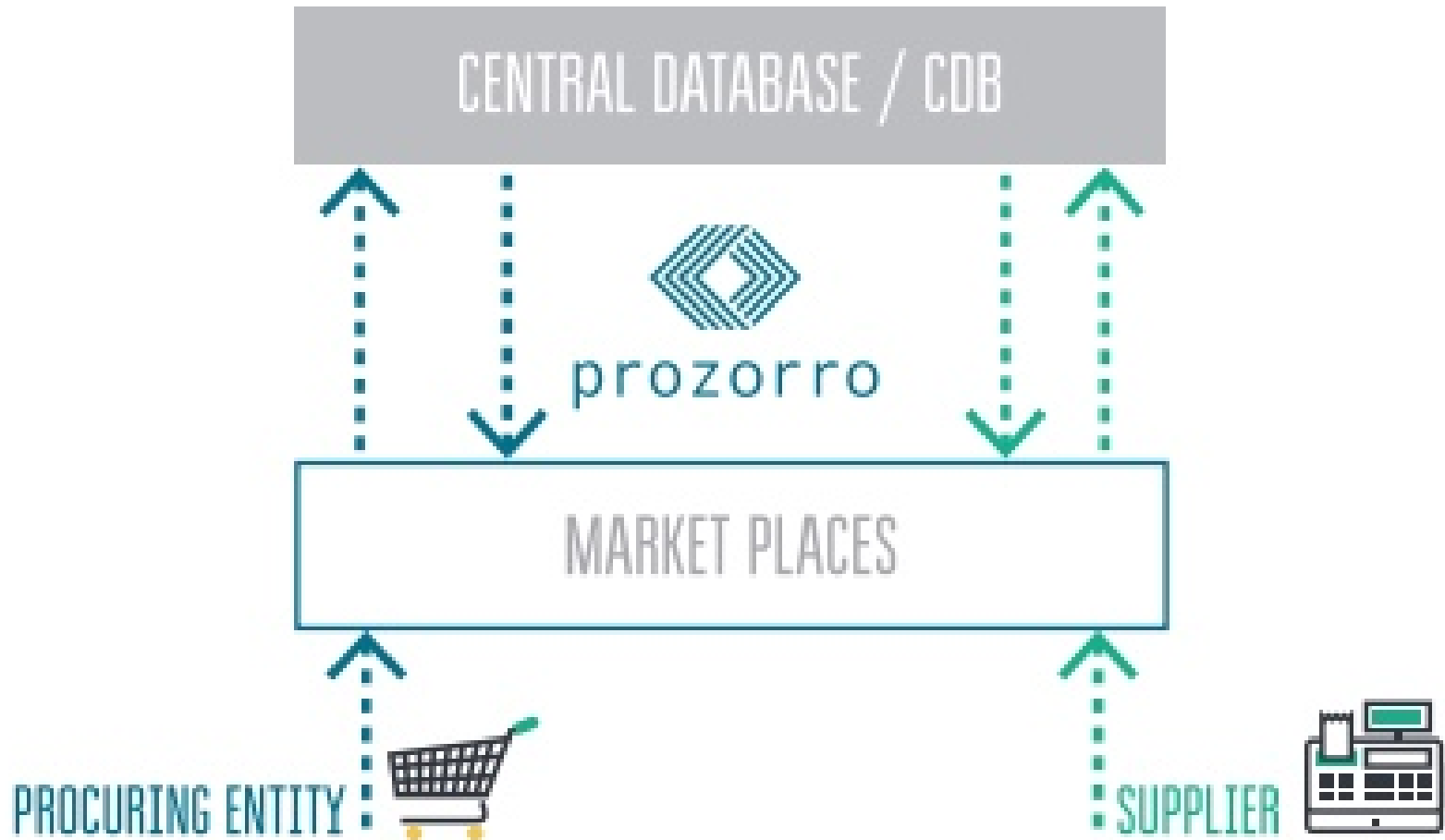


Commercial
platforms



**Commercial
platforms:**
CAs & suppliers
acquisition and
service

How it works



PROZORRO RESULTS



29k
procuring
entities

1.16M
tenders

127 K
suppliers



65/35 above
Threshold/below
Threshold
tenders

EUR 29 B
expected
value



EUR 1.12 B
savings

ProZorro covers key procedures and functionalities

Procurement Procedures	
Open Procedure (price & MEAT)	✓
Competitive Dialogue	✓
Negotiation Procedure	✓
Framework Agreements	⚠
Dnamic purchasing system	🔄
Electronic Catalogues	⚠

✓ available



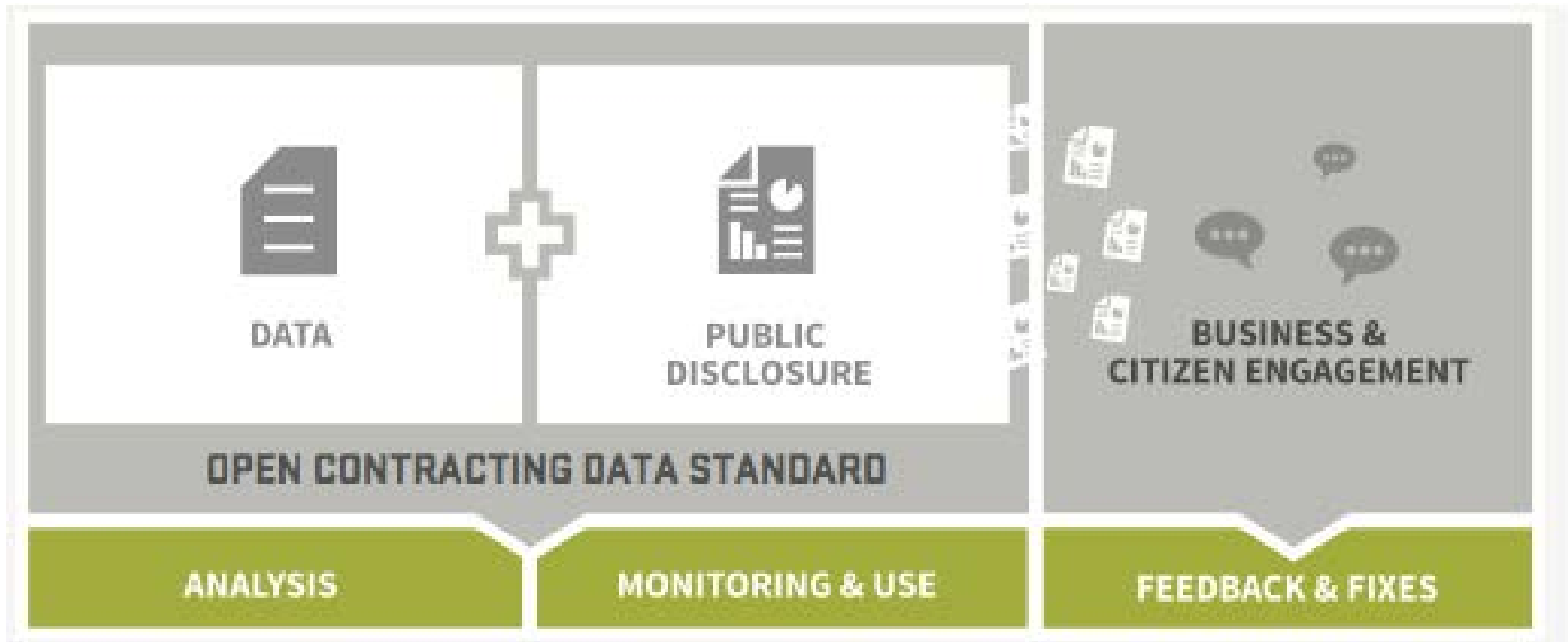
being developed now



to be developed later

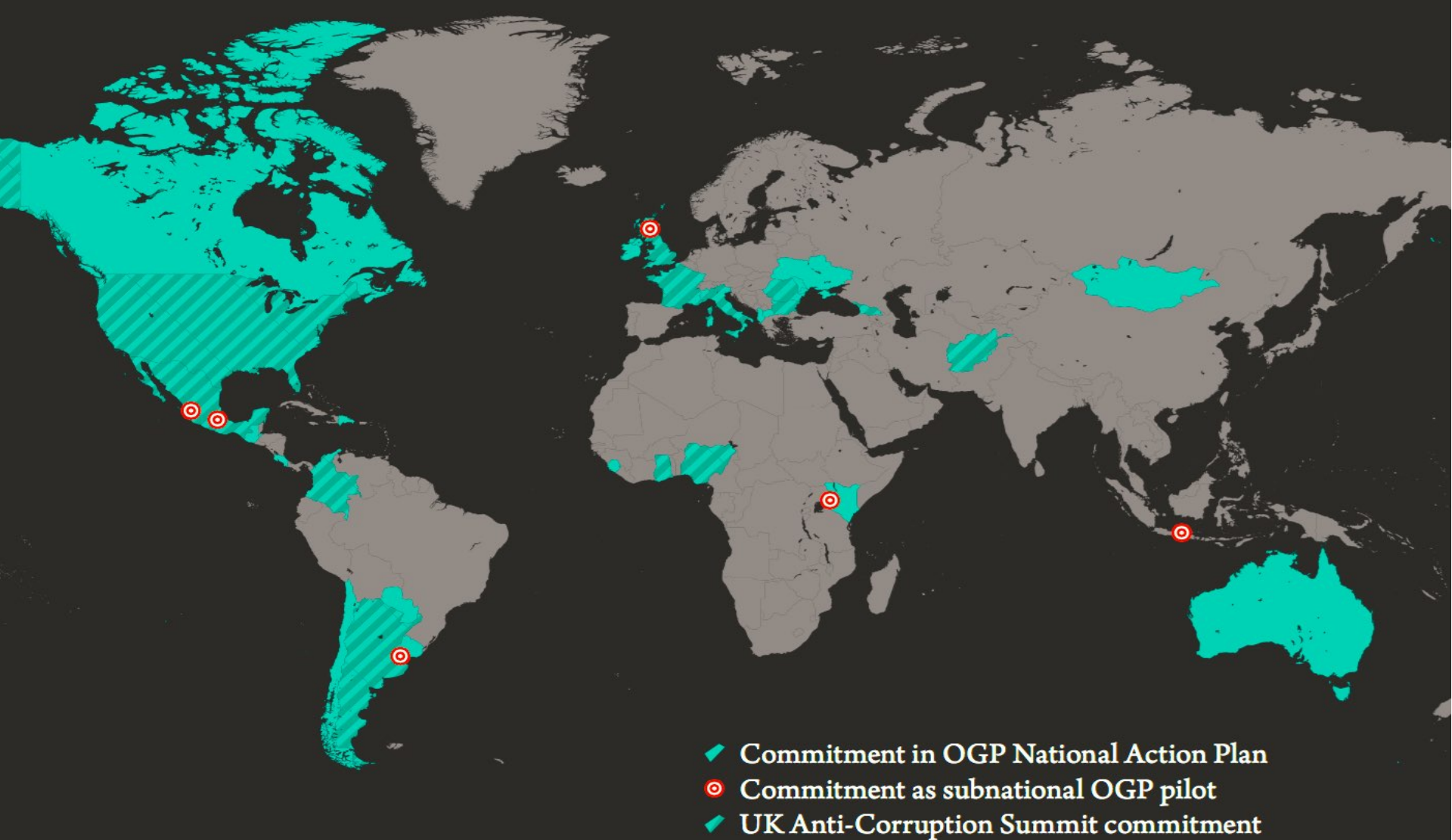
eProcurement Functionalities	
Web portal	✓
ePlanning	✓
eRegistration	✓
eAuthentication	✓
eNotification	✓
eNotices	✓
eAccess	✓
eSubmission/eTendering	✓
eEvaluation	✓
eAuction	✓
eAwarding	✓
ePurchasing/eOrdering	🔄
eInvoicing	🔄
eContract Management	⚠
ePayments	⚠

Open Contracting Data Standard

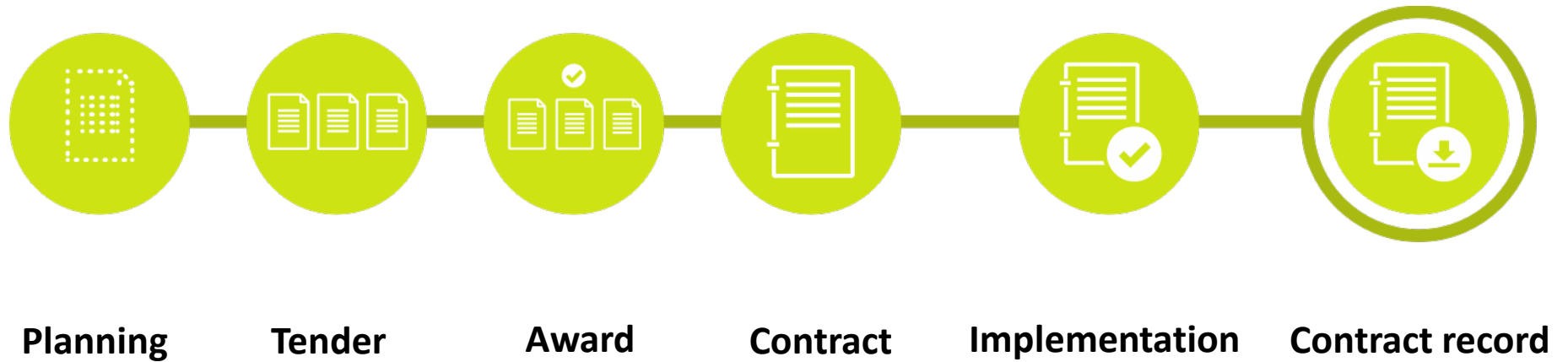


Open contracting is an approach to improving public procurement through: open data, monitor data and get feedback from business and civil society

Global commitments to OCDS (facts from OCP)



Open Contracting Data Standard



An open data schema describing how to release documents and data at each stage of a contracting process as machine readable, flexible, extensible, user friendly data

All information available to everyone



KPI

NO. OF PROCEDURES

1.16mln

SAVINGS

€1.12bn

NO. OF PROCURING ENTITIES

28.63k
EXPECTED VALUE
€29.05bn

NO. OF BIDDERS

127.25k
NO. OF BIDS PER AUCTION
2,39

Days since procedure op...

aboveThreshold

belowThreshold

Competitive

nonCompetitive

Complete

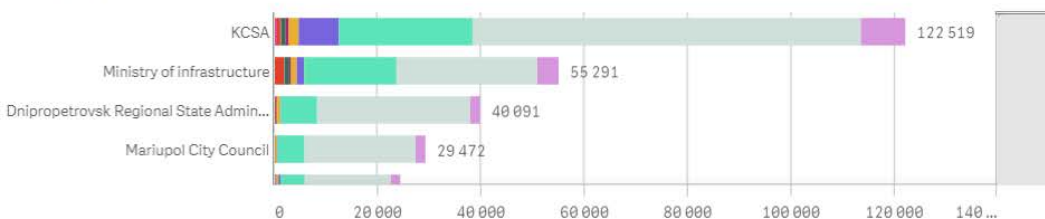
Proceed

Unsuccessful

KPI

Number of procedures

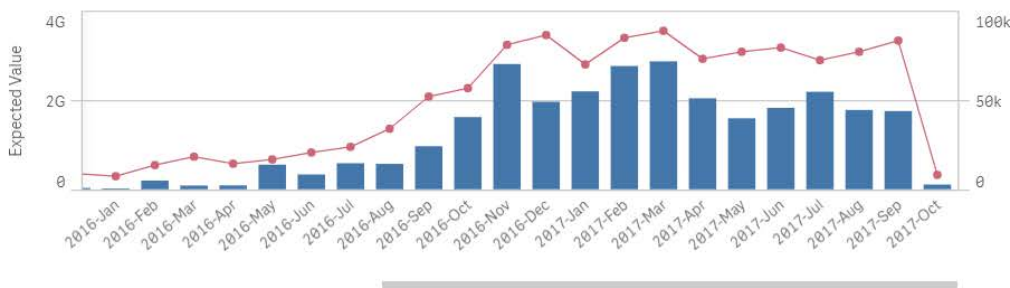
Procuring entities Ranking



Tender Status

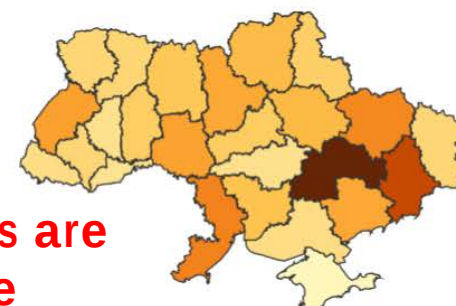


Dynamics



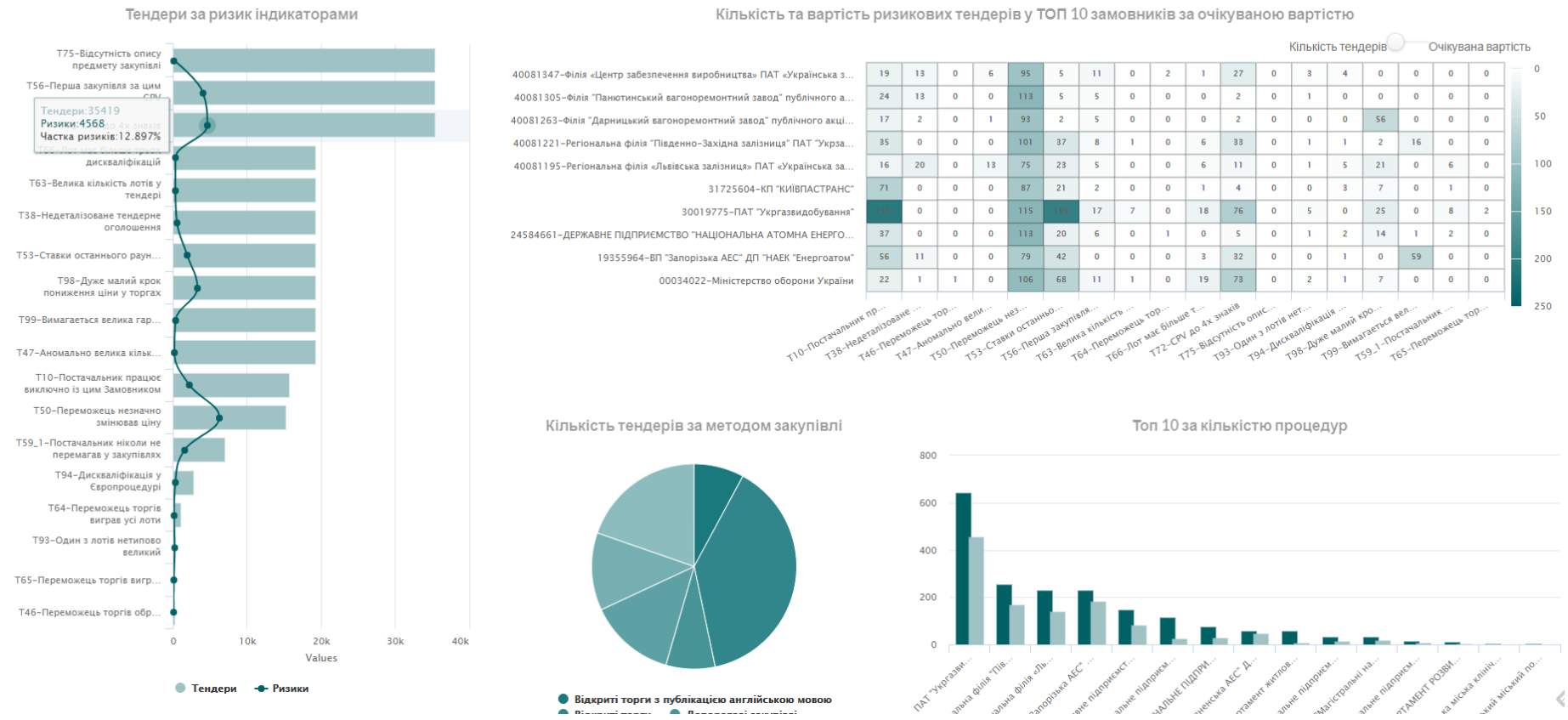
>1k variables are available

Excluding Kyiv city



Public BI module (bi.prozorro.org) provides all information in a best-in-class format (Qlik software)

Professional risk-indicating system developed



Automatic screening of a number of factors allows to identify corruption-prone tenders

Business may be puzzled by GPA opportunities



No accessible and reliable data on PP globally

Data driven decisions are impossible without information exchange and easily accessible, detailed and reliable statistics

Challenges of data interpretation and analysis

Incomplete statistical data within the GPA Parties



No single standard for procurement reports

No recent statistics on global procurement (latest is of 2002)

Scarce information does not allow businesses and even GPA Parties to evaluate all advantages and opportunities of the GPA

How to tackle these issues?

Portal for e-notices

- Create a unified e-portal to aggregate procurement procedures announcements within the GPA using the already tested Open Contracting Data Standard

Business Intelligence

- Implement Business intelligence module (BI) as data analytics tool for monitoring and analysis of procurement information for GPA Parties

Unified e-platform with information on public procurement of the GPA parties will ...



- provide **additional opportunities for business** and increase fair competition
- enhance **internal statistics** and reporting systems
- **deepen cooperation** among the GPA parties
- ensure accessibility for analysis and **public oversight**
- give acceding GPA Members a **better sense of the market access benefits** that await them

Next steps?

Feedback

- Circulating a questionnaire among the GPA Parties regarding abovementioned issues

Project development

- Pilot e-portal project within the GPA
- Involve countries willing to share data
- Based on Open Contracting Data Standard

Minimum viable product

- Launch MVP (Minimum Viable Product) of e-portal with e-notices of tenders under GPA rules (initial stage)

Business intelligence tools

- Develop business intelligence tools for data collection and analysis
- Agree on unified report structure and layout

Thank You!

Web-portal:

<https://prozorro.gov.ua/>

Analytics Module:

<http://bi.prozorro.org/>

Reform Concept:

<https://goo.gl/DmiEYn>

GPAinUA Support Office:

<http://GPAinUA.org/>



2 years of the reform: from concept to system prozorro

