

Procurement Management by EU Institutions

Adapting Policy, Procedures and Striving for Larger Transparency

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* this presentation is no official position of the EP

Cutting Red Tape

- ESPD approach: certificates from presumed winner
- Electronic communication
 - above thresholds
 - below thresholds
 - integrating eProcurement process
- User-friendly documents
 - backoffice & decision-making: executive summaries
 - tendering: be understood
 - checklist approach: minimise risk of error
- Reducing bureaucracy
- Procedures involving negotiation

Getting Quality

- Advanced need analysis
- Performance measurement
 - KSF/KPI: integration into business processes
 - customer satisfaction
 - feed into contract management
- Aiming top 20%
 - promoting technological innovation
 - driving environmental and social performance
- Securing tools to buy best-value-for-money
 - what is quality?
 - how much is quality worth for me?
 - Quality/Price ratio

Building Expertise

- Procurement = profession
 - finding the right profile
 - tendering / buying / contract drafting / supplier managing / sourcing
- Procurement = business function
 - governance
 - policy & strategic decisions
- Procurement = process
 - several departments involved
 - need for training & information exchange
 - collaborative / project-based setups

Thank you!

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